

mba.sydney.edu.au



# Full-time MBA

Achieve your future anything

“The future  
depends  
on what we  
do in the  
present.”

**Mahatma Gandhi**

Leader of India's independence movement  
(1869–1948)







# Discover our full-time MBA

Create the future you want with the new full-time MBA from Australia's first university.

In a world of growing complexity, disruption and ambiguity, the traditional MBA is dead. Understanding the fundamentals of business is no longer enough. Future business leaders also need to be resilient, adaptable, progressive and influential to succeed on the global stage.

This is why we've launched our new full-time MBA.

Over 18 months, studying in one of the world's iconic cities, you'll gain the knowledge and skills to build and lead enterprises. Like most MBAs, our program offers a deep understanding of finance, marketing and strategy. But you'll also learn how to harness big data, leverage the power of creativity, explore the nature of complex systems and lead teams in a digital world.

You'll 'learn by doing' with a small class of like-minded professionals, hand-picked from around the world to create a vibrant and diverse cohort. You'll be supported by a personalised careers service and have access to exceptional industry internships,

exposing you to some of the largest global brands and enabling you to build an influential network.

With more than 320,000 University of Sydney alumni and 56,000 Business School alumni across the world, you'll have the opportunity to connect with a powerful global network. Upon graduation, you'll be in demand – our graduates are ranked the most employable in Australia and fourth worldwide in the latest QS Employability Rankings.

Achieve your future anything with our unique full-time MBA.

**Professor Guy Ford**  
MBA Program Director  
The University of Sydney Business School



# Why study here?

The University of Sydney Business School is a world-class institution at the forefront of global business and management education.

## International accreditations and quality assurance

We are the only Australian business school to achieve membership to CEMS – the Global Alliance in Management Education – as well as international accreditation from the leading American and European Business School accrediting bodies, the Association to Advance Collegiate Schools of Business (AACSB) and the European Quality Improvement System (EQUIS).

Accredited  
by:



Australian  
member of:



## Rankings


Along with our Management Education programs, the University of Sydney is consistently ranked among the best in Australia and the world, so you can be confident you're in good hands.

- Our part-time MBA is ranked number one in Australia by the *Australian Financial Review BOSS Magazine*.
- Our Master of Management is ranked number one in Australia by both *The Economist* and *The Financial Times*.
- The University of Sydney is ranked number one in Australia and fourth in the world for graduate employability in the 2018 QS Graduate Employability Rankings.
- Our outstanding reputation with employers and academics means we are regularly placed in the world's top 50 universities by leading ranking bodies, including the QS World University Rankings.
- We are ranked 23rd in the Times Higher Education World's Most International Universities Ranking.

# A diverse community

We are proud of our diverse management education community at the University of Sydney Business School.

## 2016 class profile for our Master of Management and part-time MBA programs

54 % female 

27 average age

29 countries represented

### Industry backgrounds

Our management education students come from a diverse range of industries including architecture, engineering, construction, retail, consulting, the not-for-profit sector and government.



### Nationalities

- |             |             |                   |                  |
|-------------|-------------|-------------------|------------------|
| - Argentina | - Croatia   | - Macau           | - Singapore      |
| - Australia | - France    | - Malaysia        | - Switzerland    |
| - Austria   | - Germany   | - Mexico          | - United Kingdom |
| - Bahrain   | - Hong Kong | - Morocco         | - United States  |
| - Brazil    | - India     | - Pakistan        | - Vietnam        |
| - Canada    | - Indonesia | - The Philippines |                  |
| - China     | - Israel    | - Russia          |                  |
| - Colombia  | - Italy     | - Saudi Arabia    |                  |

# Is our full-time MBA right for you?

Our full-time MBA is taught over 18 months and has a precise limit on class size. The program is delivered in an intensive format through which students complete two units of study at a time over a seven-to-eight-week period.

You will 'learn by doing' through: workshops with industry leaders; intensive group work; and tackling real-world issues with a diverse cohort. You'll also have the option to take up an internship.

You will graduate with the skills and knowledge to build and lead enterprises in a digital, hyperconnected world, from tech start-ups to major corporations.

The program comprises 12 units of study grouped around three focus areas:

- Personal and interpersonal skill development
- Business knowledge and skill development
- Building future enterprises.

You will learn from internationally renowned academics from the Business School and across the University of Sydney, as well as from a host of industry leaders.

The program finishes with a capstone unit, enabling you to apply everything you've learned throughout the MBA to bring a real product prototype to market.

To find out more

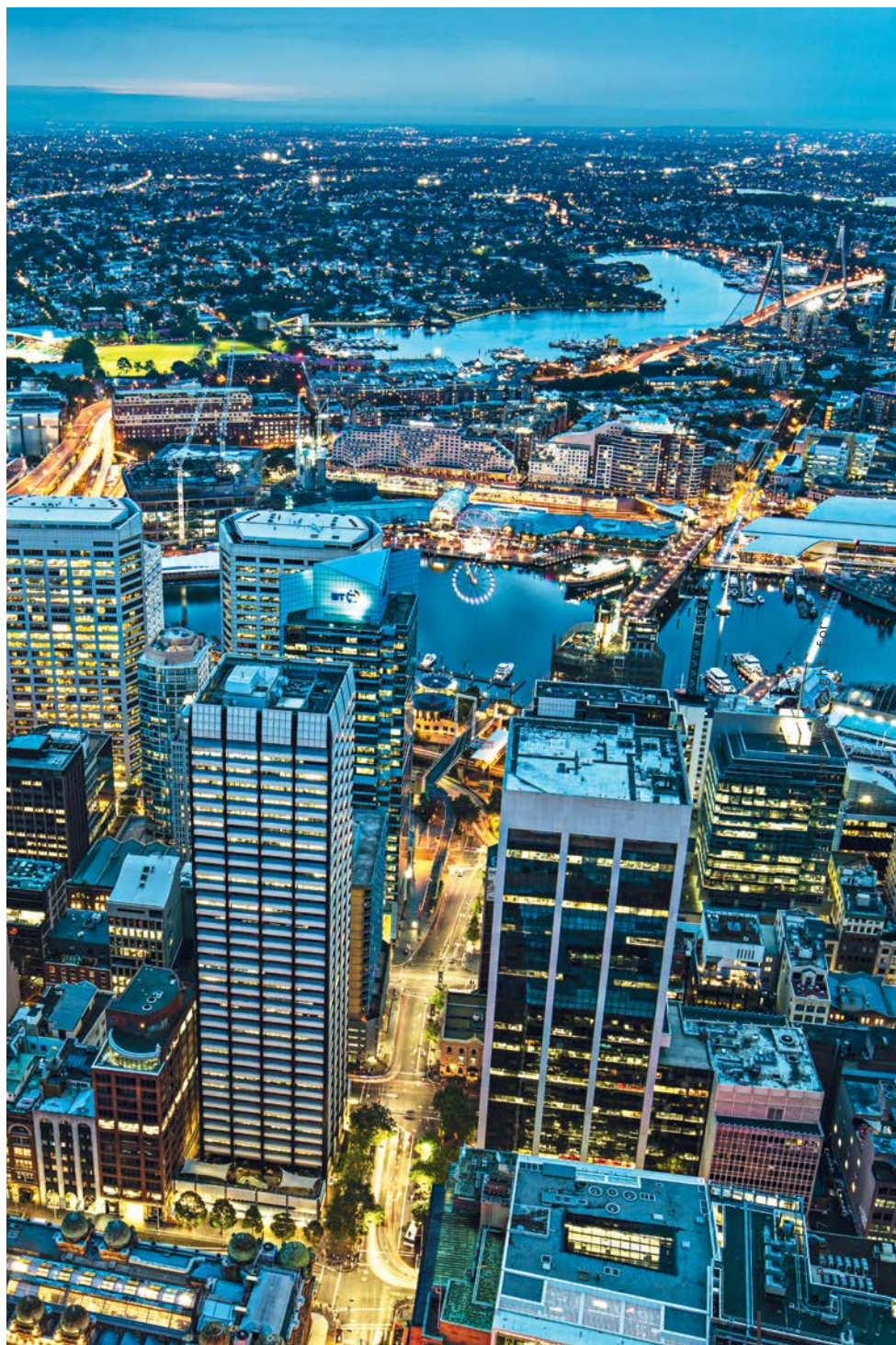
- [mba.sydney.edu.au](http://mba.sydney.edu.au)

## Graduate outcomes

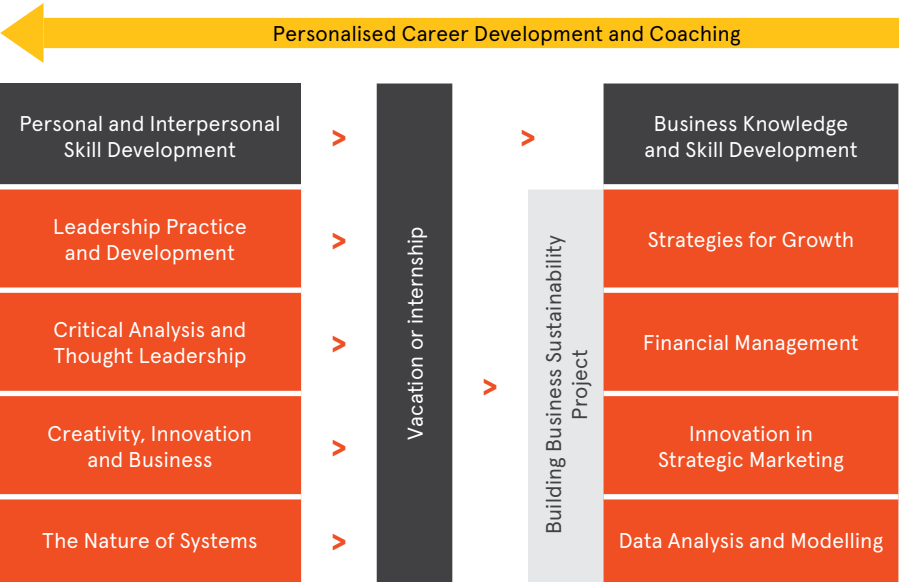
Our full-time MBA will give you the skills and knowledge to achieve your future anything. You will:

- develop the personal and interpersonal skills required to manage and lead effectively
- learn to build individual resilience in a complex world
- acquire core business knowledge and skills
- be exposed to business resilience and sustainability
- examine the sustainability of an existing business
- master the art of building and leading future enterprises
- develop the skills to deliver customer-centric products and services.





# How the MBA works



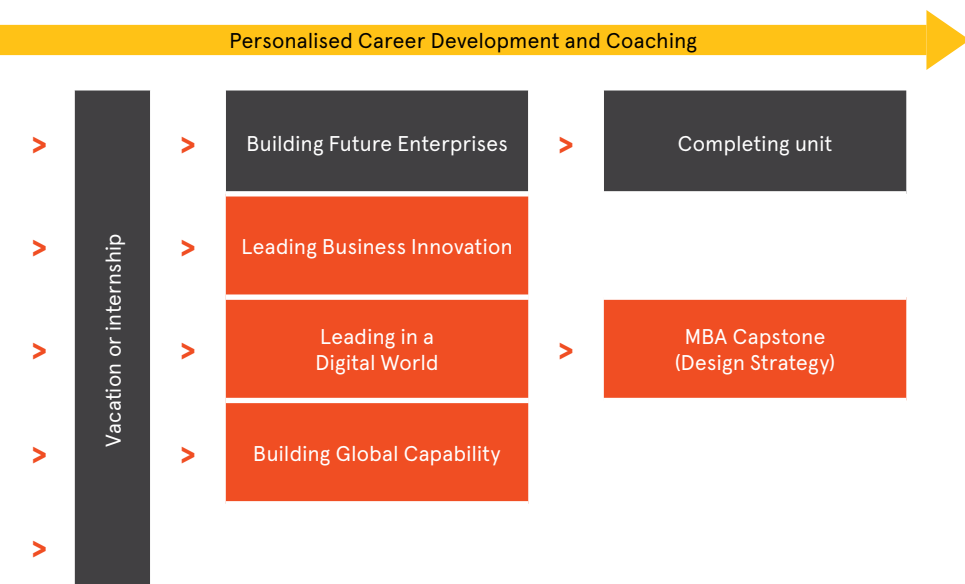
## MBA (Leadership and Enterprise)

### Personal and Interpersonal Skill Development (units 1-4)

These units focus on developing the personal and interpersonal skills needed to manage and lead in business effectively. You will learn to build individual resilience in a world of growing complexity, disruption and ambiguity.

### Business Knowledge and Skill Development (units 5-8)

Once you complete the first four units, you will focus on core business knowledge and skills with an overarching theme of building business resilience and sustainability. You will have an opportunity to combine assessments from these four units to form a business project that will examine the sustainability of an existing business.



## Building Future Enterprises (units 9–12)

These units bring together the knowledge and skills acquired in the previous units to equip you to build and lead enterprises. The final unit is the MBA Capstone (Design Strategy), in which you will develop customer-centric products and services aligned with the strategy of a contemporary organisation.

– [mba.sydney.edu.au/full-time/units](https://mba.sydney.edu.au/full-time/units)

# Career academy

Our aim is to help you create the future you want. Take advantage of our career services and the optional internships built into the full-time MBA program.

## Full-time MBA Career Services

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### Dedicated to your success

Our full-time MBA Career Services team will work directly with you, empowering you to achieve the next steps in your career strategy.

Through training and development of your employability skills, we will support you to make the most of your MBA, and maximise the opportunity of having many of the world's best employers on our Sydney CBD doorstep.

Our full-time MBA Career Services provides students with:

### Professional development workshops

Weekly delivery of a structured professional development workshop program covering subjects ranging from media training and building resilience to crafting a TED Talk.

### Individual coaching

Our professional coaching team will work with you to build a personal career-management plan that will help you to develop the tools, skills and knowledge to navigate today's employment market and recruitment trends successfully. Some of the leading career management tools, technology and resources you will have access to as part of your coaching program include:

- CareerLeader®, an online self-assessment tool to evaluate your life interests, business skills, and your own work/reward values.
- Gallup's Clifton StrengthsFinder®\* tool to ascertain your main talents and gain clarity on your leadership strengths and any areas you may like to develop.
- We offer all MBA students a premium subscription to MBA-Exchange.com, a global online directory with more than 500 MBA development programs offered by employers worldwide.

\* Gallup® and Clifton StrengthsFinder® are registered trademarks of Gallup, Inc.

### Industry engagement

Our full-time MBA Career Services also provides resources and opportunities to connect students to a wide variety of industry leaders through various initiatives on and off-campus, including:

- presentations and panel events with industry leaders and potential employers
- networking events with leading organisations
- roundtable sessions with business leaders and alumni across a number of industries
- industry conferences.

To find out more about our career development services, please visit

- [mba.sydney.edu.au/full-time/careers](http://mba.sydney.edu.au/full-time/careers)

### Internships with impact

Our program offers optional internships, available during study breaks.

As well as conventional internships in which students work in a partner organisation, we offer exciting and meaningful projects for both individuals and teams across a range of organisations in emerging sectors including start-ups, social enterprises, non-profits and technology enterprises.

We have links with more than 250 exceptional employers offering internships to our students, including some of the world's largest firms: Deloitte, PwC, Boston Consulting Group, Procter and Gamble, Commonwealth Bank, EY, Credit Suisse and many more.

To find out more, please visit

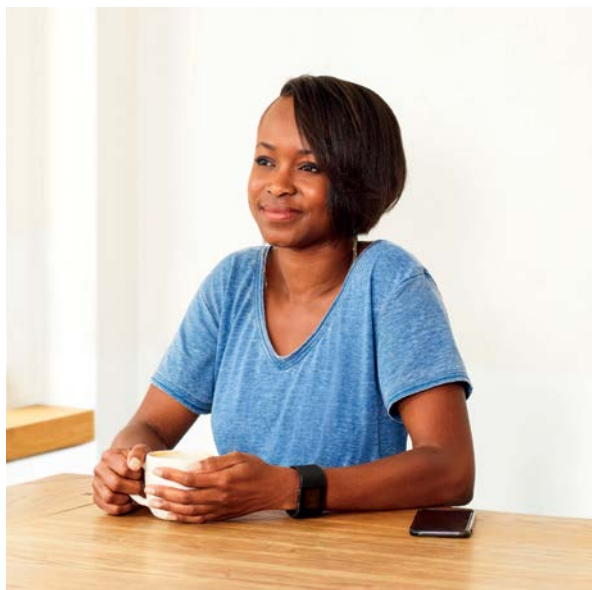
- [mba.sydney.edu.au/full-time/internships](http://mba.sydney.edu.au/full-time/internships)



# Meet our students

## Liz Adeniji

“The Business School has given me the tools and framework to define my own future. I’ve been exposed to a group of like-minded students and networking opportunities that I would never have experienced otherwise.”



Liz Adeniji  
Part-time MBA student,  
Data Application and  
AdTech Specialist



# Graduate opportunities

University of Sydney graduates are in high demand with multinational employers in Australia and around the world.

Our graduates are the most employable in Australia and among the top four most sought-after by employers worldwide, according to the 2018 QS Graduate Employability Rankings.

You'll join a powerful global community of more than 56,000 Business School graduates.

The average graduate salary for students from our part-time MBA in 2015 was A\$147,000.

## Potential careers

- Product manager
- Investment analyst
- Human resources manager
- Business analyst
- Project manager
- Managing partner
- Operations manager
- Sales director
- Business development manager
- Management consultant
- Technology consulting analyst
- Venture capital analyst
- Strategy analyst
- Financial analyst
- Performance marketing manager.

## Some of our graduate employers

- |                   |                 |              |            |
|-------------------|-----------------|--------------|------------|
| - Accenture       | - BT Financial  | - Henkel     | - Pfizer   |
| - ANZ             | - Canal+        | - Hilti      | - PwC      |
| - Audi            | - Credit Suisse | - IBM        | - Transdev |
| - Bank of America | - CSIRO         | - KPMG       | - Uber     |
| - Merrill Lynch   | - Deliveroo     | - Lend Lease | - Unilever |
| - BNP Paribas     | - Deloitte      | - LVMH       | - Westpac. |
|                   | - EY            | - Nestle     |            |

# Our global community

Business School alumni are leaders in their chosen fields. Located around the world, they enjoy the lasting benefits of their education, the richness of their experience of campus life at Australia's first university, and the rewards of joining the University of Sydney's international network.

Your degree from the Business School will be recognised and respected around the world and you will join an outstanding community of 60,000+ alumni, including:

- Glenn Stevens AC, former Governor of the Reserve Bank of Australia
- David Craig, Chief Financial Officer, Commonwealth Bank of Australia
- Julie McKay, Lead Partner, Diversity and Inclusion, PwC; former gender adviser to the Chief of the Defence Force
- Chris Richardson, Partner, Deloitte Access Economics
- The Hon. Tony Abbott MP, former prime minister
- Larry Kwok, Founding Partner, Kwok Yih & Chan; former managing partner, Asia Strategy and Markets, King & Wood Mallesons
- Dr John Laker, Chairman, BFO (Banking Finance Oath); former chairman, Australian Prudential Regulation Authority
- Richard Freudenstein, Non-Executive Director, REA Group
- Annabel Spring, Group Executive, Wealth Management, Commonwealth Bank of Australia
- Barry Simpson, Chief Information Officer, Global Operations IT Services, The Coca-Cola Company
- Phillip H Scanlan AM, former Australian Consul-General in New York; Founder of the Australian American Leadership Dialogue and the New York Global Leaders Dialogue; Chairman, LifeJourney
- Adam Jacobs, Managing Director and Co-Founder, The Iconic.

# Life in Sydney

Sydney is one of the world's most iconic cities. It ranks second on a list of the 50 best cities in the world in which to live, work and study (above New York and Paris).

Set around the world's largest natural harbour, Sydney is home to beautiful beaches, world-class museums and art galleries, delicious fresh food, and a full calendar of exciting events and festivals.

Sydney is a dynamic and culturally diverse global city, welcoming of people from all over the world.

Our global city is a fantastic place to launch the next stage of your career.

## Our campuses

Established in 1852, we are Australia's first university and our campus has been named among the world's top 10 most beautiful places to study.

The Business School has two main campus locations: the CBD campus in central Sydney, and our new state-of-the-art Abercrombie Building on our Darlington Campus, also very close to the city.

You will study the full-time MBA at our convenient, purpose-designed CBD campus, which features lecture theatres, small learning hubs, group interactive pods, casual and formal meeting rooms and a breakout area with full kitchen facilities.

Find out more at

– [sydney.edu.au/business/about/buildings](https://sydney.edu.au/business/about/buildings)





## Accommodation

Whether you're moving from overseas, interstate or around the corner from the family home, choosing where to live may be one of the biggest decisions you'll make when starting your MBA.

If you're looking to join a residential college, take a private room or set up a shared house off campus, our Accommodation Services team can offer guidance. Explore student accommodation options both on and off campus at

– [sydney.edu.au/accommodation](https://sydney.edu.au/accommodation)

We also recommend Bedssi, an external accommodation service provider based in Sydney. To find out more, please visit

– [bedssi.com](https://bedssi.com)

## Campus life

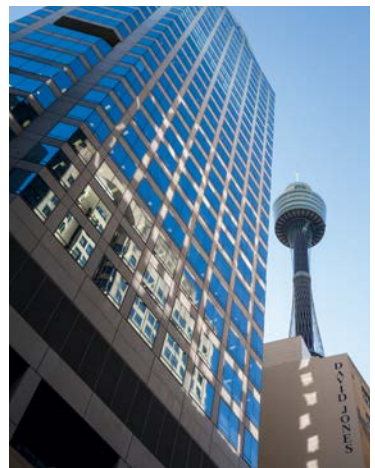
When you're not exploring the city or campus, there are plenty of other things to do.

The University of Sydney Union runs more than 200 clubs and societies, including 26 cultural groups. You can meet a variety of people, team up and make new friends, share your ideas and learn new skills through performances, sports and leadership opportunities.

Find out more

– [sydney.edu.au/student-clubs](https://sydney.edu.au/student-clubs)

– [sydney.edu.au/life-in-sydney](https://sydney.edu.au/life-in-sydney)







# Scholarships and fees

We offer various scholarships to local and international self-funded candidates for the full-time MBA program.

In deciding to award scholarships for the full-time MBA, we consider a combination of merit and diversity within the program cohort. You will be assessed on the strength of your application and interview performance.

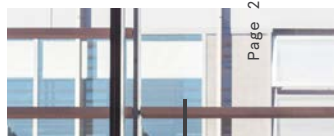
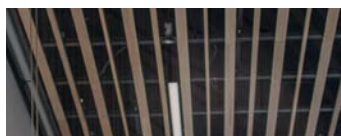
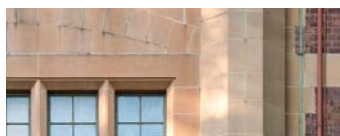
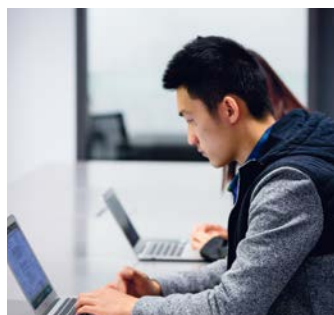
The Business School offers a number of MBA Scholarships valued at varying amounts for local and international self-funded students who are admitted to the full-time MBA commencing in Semester 2, 2018. There are two types:

- MBA Directors Scholarship
- MBA Business Leaders Scholarship.

For more information about our MBA scholarships and fees, visit our website

- [mba.sydney.edu.au/full-time/scholarships](http://mba.sydney.edu.au/full-time/scholarships)







# How to apply

## Entry requirements

To be eligible to apply for the full-time MBA, you need to have:

- a minimum of three years of relevant work experience, and
- a minimum grade point average (GPA) of 65 or equivalent in your undergraduate degree.

If English is not your first language, you will also need to provide evidence of English language proficiency by achieving an IELTS (academic) score of 7.0, with at least 6.0 in each of the four components.

## Alternative pathways

If your academic record or work experience does not meet the above criteria, you will need to achieve a Graduate Management Admission Test (GMAT) score of 600+ (range 550–700).

We are happy to consider applicants without a first degree who have an excellent career record. Candidates with no first degree but with substantial managerial experience are advised that GMAT 600+ may be required.

We consider each case holistically and on an individual basis. We look for evidence of: communication skills; interpersonal skills; leadership skills; team-building skills; integrity and ethics; initiative; cross-cultural sensitivity; motivation and commitment.

## Graduate Management Admission Test

GMAT is a standardised admissions test used by the world's leading business schools. The test score gives us additional information to compare applications from around the world in an objective way. We take into consideration country or regional norms in the distribution of GMAT and GRE (Graduate Record Examinations) scores and compare scores within industry sectors.

While GMAT is not a specific requirement for candidates who meet our other entry requirements, students with GMAT scores within the target range will be more likely to receive an offer for entry into the program.

You need to have a balanced score on all parts of the GMAT. You should aim for a score of 630. Although we do not specify a minimum, we are highly unlikely to admit a candidate with a score below 500. In our current programs, the middle 80 percent range for the class is between 550 and 700.

### How to apply

If you meet these requirements, we invite you to apply online at

- [mba.sydney.edu.au/full-time/entry-requirements](http://mba.sydney.edu.au/full-time/entry-requirements)

You will need to submit the following documents:

- an up-to-date CV
- your academic transcript
- a statement of motivation: one page outlining what you hope to achieve professionally and personally by completing the full-time MBA at the University of Sydney Business School.

If the results of your previous study aren't available by the closing date, you can still submit an application. Your application will be considered, providing you forward the relevant results once they become available.

### Application deadlines

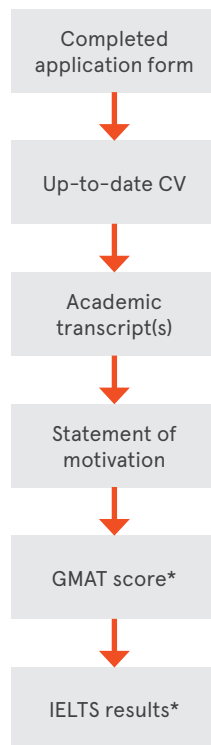
To secure a place in Semester 2, 2018, we encourage you to apply in an early admission round.

Admission round	Application deadline
Round 1	1 November 2017
Round 2	1 February 2018
Round 3	1 May 2018
Round 4	1 June 2018

### Interviews

Shortlisted applicants for the full-time MBA will be required to attend an interview with a panel comprising the Director, MBA and an MBA Program Manager.

### Application requirements



\* where applicable

# Meet our students

## Yi Ho

“I began my career in architecture in 2009 and I am currently working as an urban designer, making cities better places to live and work. The Business School provided me with the knowledge and theory to accelerate my career. I chose the Sydney MBA because of its focus on personal as well as professional development, and its practical approach.”



Yi Ho  
Part-time MBA student  
Urban designer,  
North Sydney Council

## Contact us

Management Education

The University of Sydney Business School


[business.mba-ft@sydney.edu.au](mailto:business.mba-ft@sydney.edu.au)


– [mba.sydney.edu.au](http://mba.sydney.edu.au)


[sydney.edu.au/ask](http://sydney.edu.au/ask)


1800 SYD UNI (1800 793 864)

+61 2 8627 1444 (outside Australia)

 [sydney.edu.au/business/linkedin](http://sydney.edu.au/business/linkedin)

 [twitter.com/sydney\\_business](https://twitter.com/sydney_business)

 [facebook.com/University.of.Sydney.Business.School](https://facebook.com/University.of.Sydney.Business.School)

 [instagram.com/sydney\\_uni\\_business\\_school](https://instagram.com/sydney_uni_business_school)

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