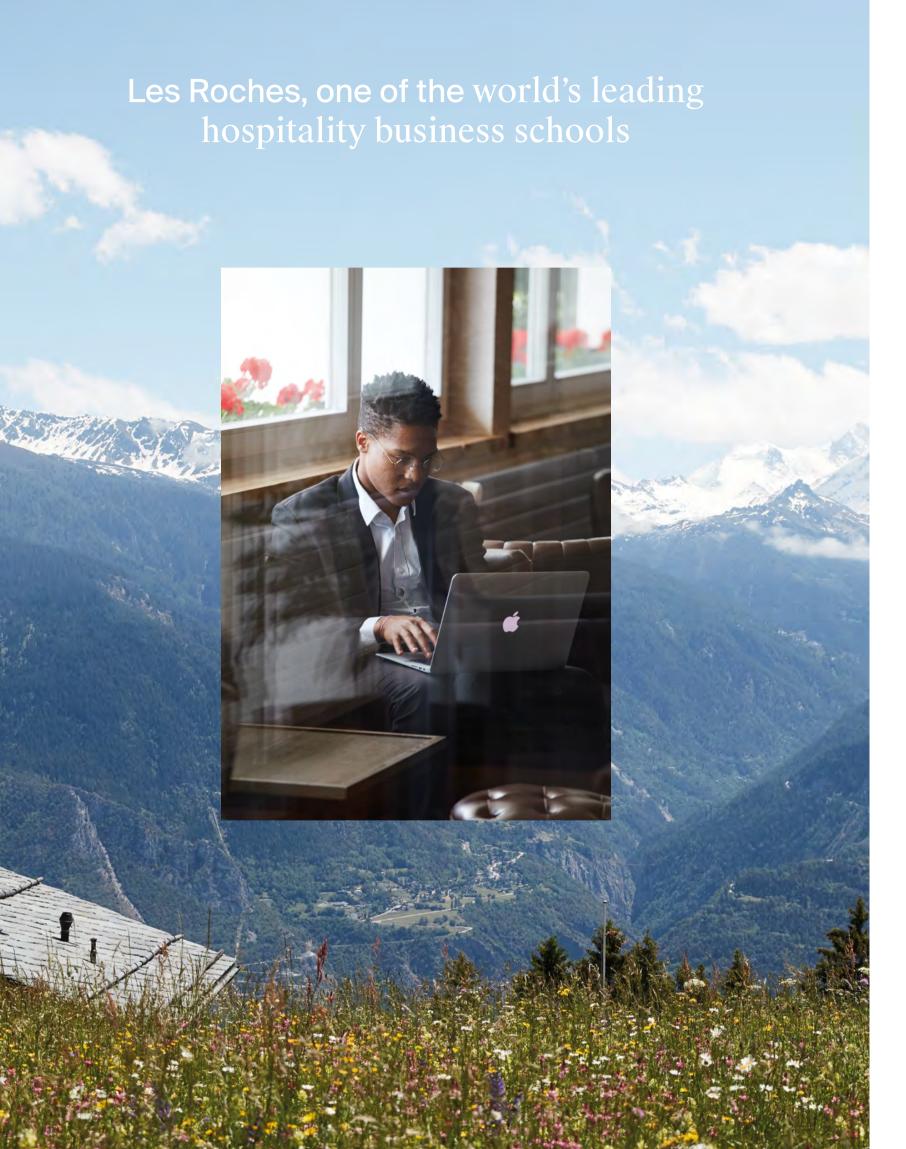


Les Roches Global hospitality education 2



For those with big dreams and even bigger plans



Hameed Zwelibandzi Khumalo Eswatini BBA, Class of 2019 Les Roches Why choose Les Roches? 3

Why choose Les Roches?

Fearless. Dynamic. Energizing. This is hospitality

Hospitality is the happiness industry; it is the art of making memories; of finding new ways to create shared experiences that bring us a little closer together.

If this is what inspires you, you belong at Les Roches. If you want to challenge – and be challenged – to disrupt, to innovate, to lead and inspire, then step this way.

Be fearless. Be Les Roches. ↗



With a Les Roches education, you'll make all the right moves





fluent. Ready to be a change-maker.



"We see that the skill set that the students from Les Roches have is a very good match for what we look for."

•

Bruno Bassani EMEA Global Customer Support Team Leader Bloomberg Join the best Ranked in the top 3 institutions globally by specialization.

Be your own boss A third of Les Roches alumni become entrepreneurs.

Get your name known Work on real-life projects with the biggest brands in hospitality. Get personal Learn more through small class sizes and exciting specializations.

Δ

Spark your creativity → Grow your business ideas in our innovation sphere.



Les Roches Les Roches in numbers

The world is your campus

These are the important numbers. Some are big, including the number of nationalities we're delighted to host on campus. Others are small, like the number of students per faculty member. Together they add up to the unique Les Roches offer.

2,325
Total student population

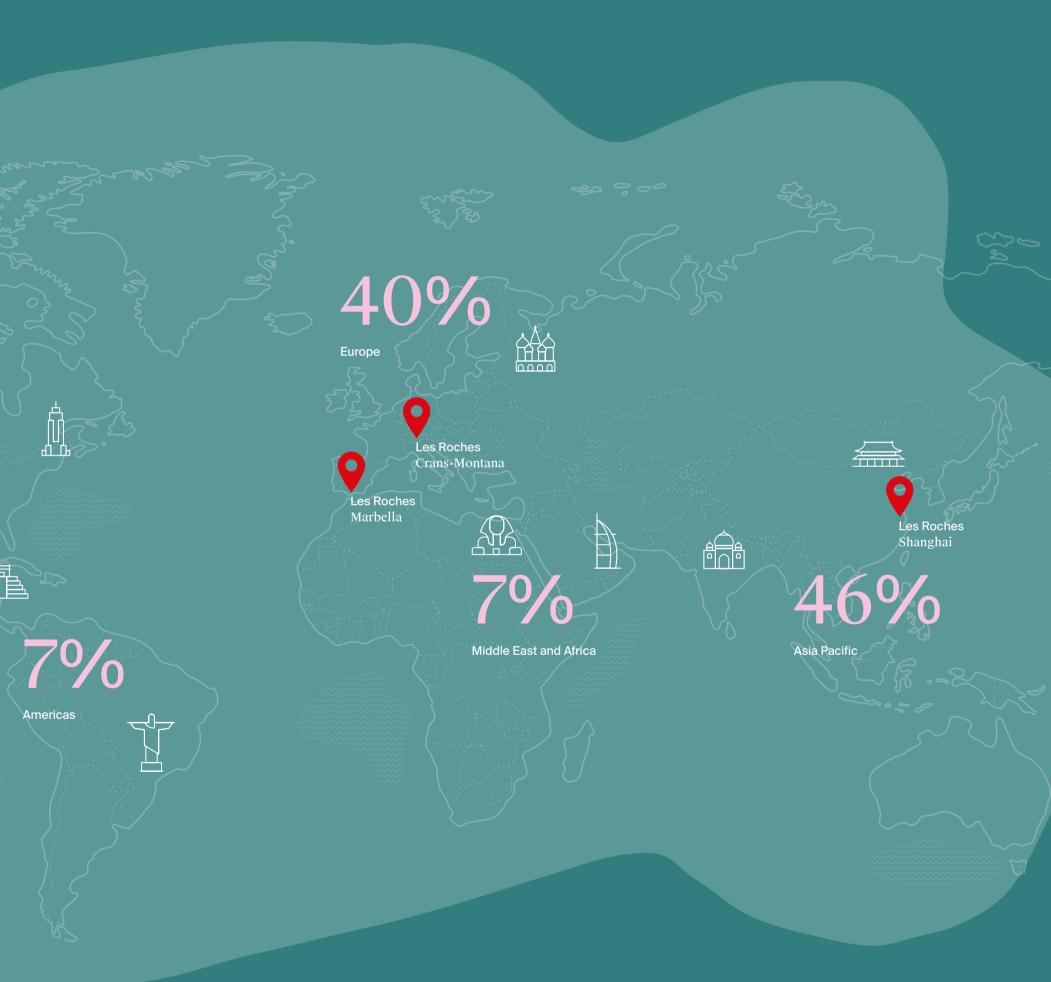
15:1

Student to faculty ratio

Average internship opportunities per student each semester

100+

Number of nationalities



Les Roches Spark 8

Innovation has a new home at Les Roches

At Les Roches, innovation and entrepreneurship flow through everything we do. It makes us the perfect destination for enquiring minds eager to carve new paths. As we educate the change-makers of tomorrow, we equally commit to nurturing the ideas and businesses that will become next-generation hospitality.

SPARK

INNOVATION SPHERE
BY LES ROCHES

Three core aims. Unlimited opportunities for you:

We Inspire

We inspire our students through expert insights from faculty, alumni and guest speakers, along with cutting edge technologies.

We Ignite

We ignite the creativity and entrepreneurial instincts of our industry partners, as we invite them to develop and test new hospitality solutions in living laboratories.

We Incubate

We incubate – on campus – disruptive ideas and businesses developed by our students and those we invite from the wider start-up ecosystem.

Spark is a technological and business ecosystem built for our students around innovation in hospitality:

AI and face recognition

Robotics

WebApp/ecommerce

AV/VR/XR

Internet of things (IoT)

Blockchain

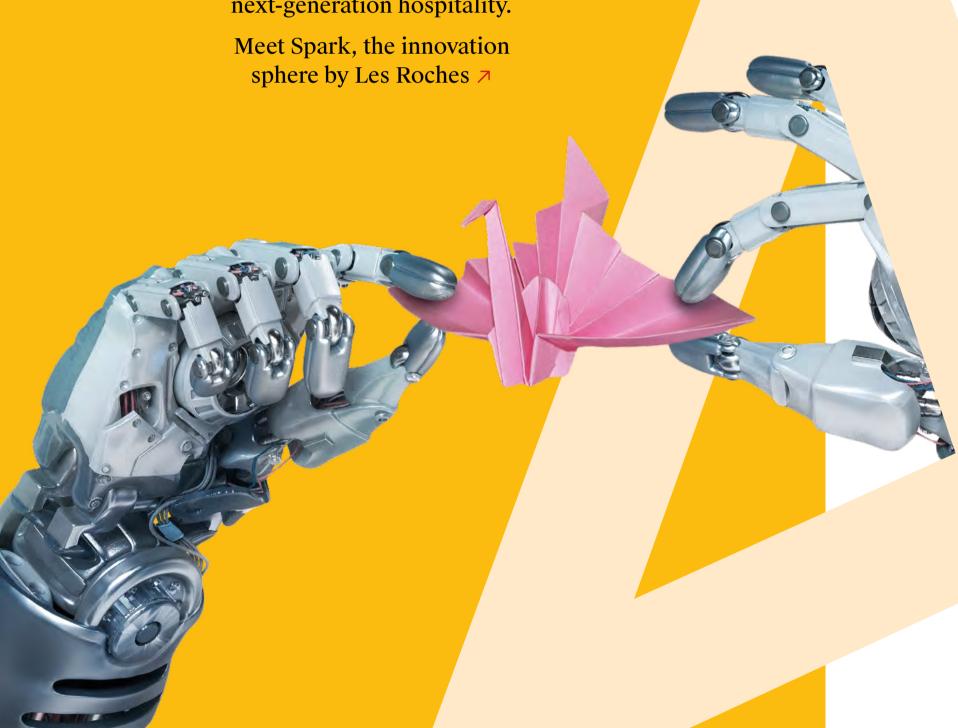
Product technology

AI and Big Data

Spark is the mindset that will give you an unfair advantage in the job market. It cements innovation and entrepreneurship as the foundation of the Les Roches Way of Life – your way of life.

Visit our website

for more details.



Les Roches Our undergraduate programs 9

Our undergraduate programs

Bachelor of Business Administration (BBA) in Global Hospitality Management

Gain the knowledge, skills and qualifications you need to launch your hospitality management career or build a foundation for graduate studies.

Available at our Swiss and Spanish campuses, our flagship program combines academic theory and hands-on experience, to deliver a well-rounded management education. Opportunities to study abroad and specialization options allow you to customize your undergraduate experience.

Duration: 3.5 years
Total US credits: 120
Intakes: March and September

Semester 1 is 20 weeks. All other semesters are 15 teaching weeks and 2 exam weeks.

BBA 3

0

Fundamentals

of Hospitality

Connect BBA 20 Complete, 20-week remote study Connect BBA 10+10 10 weeks' home study, followed by 10 weeks on campus Full details on page 10 → and on our website 7

Semester 1 remote learning options

See Specializations on page 10 →

BBA 7 Hospitality



BBA 6

Business

Integration

Specialization



Study options*

BBA 1

Practical Arts

Face-to-face or remote learning through Les Roches Connect options Exchange options**
Crans-Montana, Marbella,
Shanghai, London

BBA 4

Fundamentals

of Hospitality

Students are encouraged to earn the full BBA by continuing their studies, joining BBA 6 and 7, in Crans-Montana or Marbella.

Diploma in International Hotel Management

Only available on our Shanghai campus, the Diploma in International Hotel Management covers the first two-and-ahalf years of the BBA program, offering you a foundation in essential hospitality skills and knowledge.

This program prepares you for entry-level supervisory roles in the hospitality industry. As a Diploma student in Shanghai, you can also earn your BBA degree by continuing your studies in Switzerland or Spain during semesters six and seven, and specializing in one of the four options available.

Duration: 2.5 years
Total US credits: 86
Intakes: March and September



DipHM 2 Fundamentals of Hospitality

Internship

6 months



Internship

6 months

DipHM 4
Fundamentals
of Hospitality



Internship 6 months

Internship

6 months



Les Roches reserves the right to modify the list of courses at any time and without notice. Please refer to the Academic Catalog for the latest course information.

- * The sequence of semesters presented might differ depending on the choice of on campus/remote study options and possible postponements of internships
- ** Subject to eligibility criteria

Les Roches Our undergraduate programs

Undergraduate **BBA** Specializations

Select a specialization in your final year to gain in-depth knowledge of a particular field - or take the General Management track to build your own curriculum of elective courses.





Entrepreneurship

Gain the skills you need to bring innovation to large hotel chains or to start your own business. You'll plan and develop your own hospitality business concept and learn how to turn ideas into reality.



Financial Performance Management

Develop essential business skills including financial analysis and accounting, problem-solving and fact-based decision-making. Finance is critical to all hospitality functions and often serves as a gateway to senior management positions.



Digital Marketing Strategies

Learn how to market your brand in the digital world. You'll develop a deep understanding of digital and social media marketing, consumer behavior, and cross-cultural communication.



Resort Development and Management

Build the skills you need to manage luxury resorts and related businesses. You'll develop your understanding of the tourism business industry - particularly the challenges involved in managing large, recreational properties.

Les Roches Connect remote learning options for the first semester of your Bachelor's degree

If you're not sure about traveling to campus to begin your Bachelor's degree, Les Roches Connect remote learning will keep your education on track.



"I thought it was so nice how Les Roches made students who were studying online feel like they were a part of the community still, especially how the majority of the items are Les Roches customized."

Khyra Darmanto Hartono **BBA** student

With Les Roches Connect, you can choose a full, 20-week semester of remote Practical Arts study, or opt for 10 weeks at home followed by 10 weeks on campus. Both options deliver the same learning outcomes as a full semester taught on campus.

Alongside live video classes and demonstrations, your Connect curriculum features competitions and challenges, 'meet the expert' guest speaker interviews, one-to-one coaching and mentoring, as well as the same personalized career services enjoyed by our on-campus students.

We'll support you at every step.

Find the dedicated brochures and videos on our website 7

Les Roches Undergraduate admission and application

Undergraduate admission requirements

Les Roches students want to become future business leaders - to travel and study abroad, and to seek an education that allows them to experience it all.

As well as academic rigor, they demonstrate leadership and entrepreneurial qualities, and personal achievements - including service and team work - from extracurricular activities.

Keen to work in a dynamic, international industry, they come highly recommended by a counselor, coach or industry professional.

To maintain its world-leading reputation for excellence, Les Roches takes a holistic approach to student admissions, evaluating a range of criteria.

Completed application form

With all pertinent supporting documents, lesroches.edu/apply *¬*

Academic requirements

Senior high school diploma or equivalent; and official high school transcripts are required. Documents are accepted in English for all campuses. Additionally, in French, German and Italian for our Swiss campus; and Spanish, Italian, French and Portuguese for our Spanish campus. Otherwise, an official notarized translation in English will be required. Additional credentials (A-Levels, SAT/ACT scores, AP or **International Baccalaureate courses** and programs) are highly encouraged, but not required.

Minimum age

17 years and 6 months by program entry date.

Resume

To include up-to-date personal profile, academic qualifications, languages spoken, work experience, extra-curricular activities, travel, and leadership qualities.

Study/post-study plan

A 300-word essay, signed and dated, highlighting experiences, leadership, areas of development, and future aspirations for a career in the hospitality experience industry, and why you want to study with Les Roches.

Admission assessment

By written exercise and interview. Prospective students should acquaint themselves with some aspect of the hospitality business - through internships, shadow opportunities, industry-related employment or informational interviews - before applying.

English language

Must be proficient enough for higher education studies. English language exam scores (issued in the last 12 months prior to the intended intake) are required for non-native speakers, or those who have not spent the last two years in full-time English education.

Minimum English language exam scores:

	TOEFL	IELTS Academic**	Cambridge***
BBA	70 (internet-based)	Average 5.5 and minimum 5.0 in each component	FCE: grade C (minimum 160 points) CAE: minimum 160 points
Diploma (China only)	500 (paper-based) 61 (internet-based) *The Les Roches Switzerland TOEFL testing code number is 9827 The Les Roches Spain TOEFL testing code number is B941	Average 5.0 and minimum 5.0 in each component **IELTS Academic has four components (writing, reading, speaking, listening)	***Cambridge: First Certificate Exam (FCE) – please also provide statement of results
Help with your English	•	ated official English level can ta programs prior to the intended	

Undergraduate application process

With such high demand for places, we recommend getting your application in as early as possible.

> For more information, head to: lesroches.edu/apply >

1 Submit your application	We strongly recommend to all students to apply early. If you need a visa, please be sure to allow enough time between your application and the start of the semester.
2	

Prepare for your admissions assessment Within 2 days of submitting your documents

After submitting your application and relevant documents you will be contacted to schedule your admissions assessment.

3
Receive a letter of offer
Within 1-2 weeks

If your application is successful, you will receive a letter of offer.

4
Confirm place
Within 15 days of receiving your
letter of offer

To confirm your place at Les Roches Crans-Montana/Marbella, you must make the downpayment on your tuition fees as outlined in your letter of offer. This also confirms your acceptance to Les Roches' terms and conditions

You will then be sent a complete acceptance package that contains:

- Official Acceptance Letter
- Invoice for the first semester
- Pre-arrival guide
- Visa Attestation (if required)

	To help you prepare for yo
-arrival support	 Visa support services
til your program starts	 Arrival assistance
in your program or are	- New student Facebook of

our program, we provide:

- Live Instagram Q&As - Pre-departure webinar

6

5

Pre-

Unt

Arrival on campus Your first week on campus, all activites compulsory

On official arrival days, we will welcome you with:

- Welcome booth at airport and transfer to campus
- Check-in and registration
- Authentication of Entry Academic **Documents**
- Induction week activities

Les Roches Our graduate programs 12

Our postgraduate programs



Master of Business Administration (MBA) in Global Hospitality Management

Through a curriculum integrating business strategy, management theory and real-world problem-solving, this MBA will give you the skills you need to thrive in senior managerial positions.

Taught over two semesters, the MBA has been developed in collaboration with industry experts to ensure maximum relevance to hospitality trends and demands. You'll be immersed in business modeling and entrepreneurship, leadership development, sustainability, strategic marketing, and digital disruption.

The MBA is also designed to test your knowledge in the real world. As our most advanced degree program, it features two field trips and a realworld consultancy project.

Duration: 2 semesters
Total US credits: 39
Intakes: March and September

More remote graduate study choices

1. 2. Study remotely until you are ready/able to join us on campus – with seamless integration to curriculum

Full details on our website 7





Postgraduate Diploma (PGD) in International Hospitality Management

This Postgraduate Diploma provides career changers with a comprehensive foundation in hospitality business management. It includes a business field trip and a six-month professional internship.

If you don't have a background in hospitality, you'll first enter a two-week Hospitality Immersion Program – available at all our campuses.

Once you've completed the Postgraduate Diploma curriculum, you can continue your studies for one semester in Switzerland if you meet the MBA qualifications.

The Postgraduate Diploma can be studied in Switzerland, Spain or China.

Duration: 2 semesters
Total US credits: 28
Intakes: March and September

Hospitality Immersion
Program*
2 weeks

PGD 1 1 semester + Business field trip | Internship | 6 months Postgraduate Diploma or to MBA track (optional)

* In Switzerland, only for students without a hospitality related degree or professional experience. Compulsory instead for Les Roches Marbella and Les Roches Jin Jiang. Les Roches reserves the right to modify the list of courses at any time and without notice. Please refer to the Academic Catalog for the latest course information.

Les Roches Our graduate programs 13



Master's in Hospitality Strategy and Digital Transformation

This Master's is for the innovators of tomorrow, preparing you for a leadership career in hospitality strategy, entrepreneurship, revenue optimization and digital transformation.

During the 12-month program (plus capstone or internship), you'll mix with leading faculty members and experts, exposing you to innovative business models and entrepreneurial thinking. You'll also upgrade your leadership skills – applying new knowledge to real projects.

The program is divided into three modules. Combined, they cover the essential digital technologies of the hospitality sector, the development of effective strategies, and the leadership skills needed to bring digital transformation to organizations.

Duration: 2 semesters (+ 6 months capstone or internship) Total US credits: 36 Intakes: March and September MHSDT 1

1 semester
Including 4 weeks
decoding bootcamp

MHSDT 2

1 semester
+ Business field trip



Master's in International Hotel Management

This program combines the traditional Swiss ethos of luxury hotel management with the latest strategies in operations, digital marketing, talent and leadership.

Whether you have a hospitality background or are changing career, you will be exposed to the operational management issues and strategic choices that hotel managers face, and gain the skills needed to make the right executive decisions. You will learn business management theory, develop in-depth knowledge of the wider hotel management perspective and have the opportunity to prove your professional skills in a real-world work environment during the internship.

Duration: 9 months (+6 months internship) Total US credits: 40 Intakes: March and September



Les Roches Our graduate programs 14



Master's in Marketing and Management for Luxury Tourism

This Master's program will prepare you for leading marketing projects and developing effective marketing strategies. These skills are highly sought after by luxury tourism companies – as well as related sectors such as premium brands.

Through a practical and field-work learning approach, you will explore new marketing tools, innovative trends and technologies to equip you with the knowledge, skills and abilities to define successful marketing strategies for luxury brands in a business environment.

Duration: 9 months (+6 months internship) Total US credits: 36 Intakes: September MMMLT 1
1 semester
6 months

MMMLT 2
1 term
3 months

Exit route
PGD with the 6-month
internship



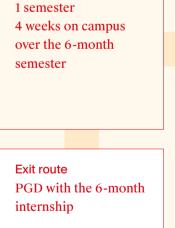
Executive Master's inInternational Hotel Management

The Executive Master's program offers you the flexibility to combine your current career with advanced studies in hospitality management and leadership. Over nine months, this hybrid program blends faculty-supported distance learning with six one-week sessions of on-campus courses and networking activities.

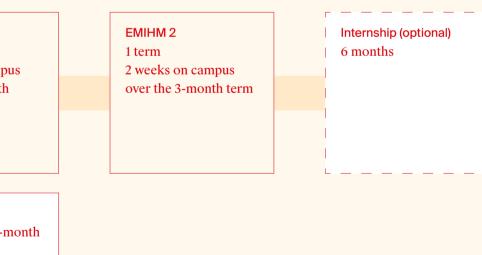
On-campus sessions take place over four weeks spread over the first semester, and two weeks spread over the second term. This learning is followed by six months of industry experience.

You may complete this at your current company or through an internship arranged by Les Roches Marbella.

Duration: 9 months (+6 months optional internship) Total US credits: 32 Intakes: September



EMIHM 1



Les Roches Postgraduate admission and application

First week on campus

journey

Postgraduate admission requirements

Minimum age	24 for Executive Master's	
	23 for MBA	
	21 for all other programs	
Qualifications	Bachelor degree for all programs	
	For non-degree holders with professional hospitality experience, please make inquiry of your program eligibility via Educational Counselor.	
Professional Hospitality Experience	Two years for the MBA offered in Switzerland	
Experience	Four years for the Executive Master's offered in Spain	
	Work experience is preferred but not required for all other programs	
English level	Must be proficient enough for higher education studies. English language exam scores (issued within 12 months prior to the intended intake) are required for non-native speakers, or those who have not spent at least 2 years in full time English Education at University level prior to the intake.	

Minimum English language exam scores:			
	TOEFL*	IELTS Academic**	Cambridge***
All postgraduate programs at all campuses	70 (internet-based)	Average 5.5 and minimum 5.0 in each component	FCE: grade C (minimum 160 points) CAE: minimum 160 points
	*The Les Roches Switzerland TOEFL testing code number is 9827 The Les Roches Spain TOEFL testing code number is B941	**IELTS Academic has four components (writing, reading, speaking, listening)	***Cambridge Advanced Certificate in English (CAE) or First Certificate Exam (FCE) – please also provide statement of results

Help with your English

Those marginally below the stated official English level can take additional English support pre-sessional programs prior to the intended program.

Postgraduate application process

With such high demand for places, we recommend getting your application in as early as possible.

For more information, head to: lesroches.edu/apply 7

1 Submit your application	We strongly recommend to all students to apply early. If you need a visa, please be sure to allow enough time between your application and the start of the semester.	
2 Prepare for your admissions assessment Within 1 week of submitting your documents	After submitting your application and relevant documents you will be contacted to schedule your admissions assessment. Assessment will include a compulsory interview and may involve a written exercise	
Receive a letter of offer Within 1-3 weeks if the assessment is successful	If your application is successful, you will receive a letter of offer.	
4 Confirm place Within 15 days of receiving your letter of offer	To confirm your place at Les Roches Crans-Montana/Marbella, you must make the downpayment on your tuition fees as outlined in your letter of offer. This also confirms your acceptance to Les Roches' terms and conditions. You will then be sent a complete acceptance package that contains: Official Acceptance Letter Invoice for the first semester Pre-arrival guide Visa Attestation (if required)	
5 Pre-arrival support Until your program starts	To help you prepare for your program, we provide: - Visa support services - Arrival assistance - New student Facebook group	
6 Arrival and start your Les Roches	On official arrival days, we will welcome you with: - Welcome booth at airport and transfer - Authentication of Entry Academic	

to campus

- Check-in and registration

Documents

- Induction week activities

Les Roches Global hospitality education 16

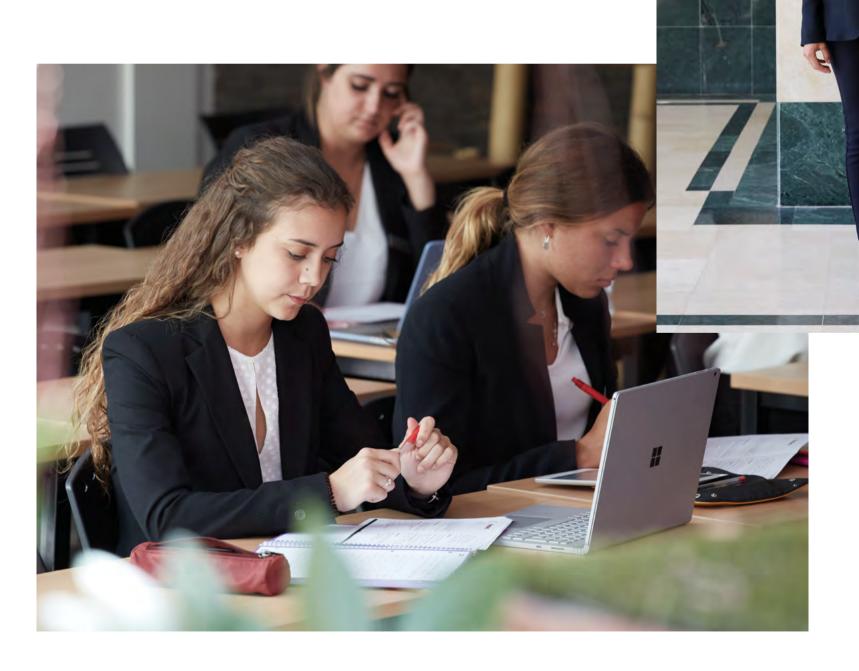
Nothing teaches better than doing

Our students graduate with more than just a degree in hospitality management. They leave us with a way of looking at the world that shapes their way of thinking forever. Our immersive approach to teaching makes sure of that.

See the complete picture

At Les Roches, we teach the theory and the practice of hospitality – so you'll get to see the complete picture.

Our remote learning and face-to-face options are both designed to give you maximum access to our world-class faculty. You'll develop expertise in all the key hospitality departments, including rooms division, food and beverage, and event management. You'll work with real-life case studies, enjoy immersive field trips to stunning locations and create meaningful relationships with key industry players.



Les Roches Global hospitality education 17

The art, and science, of becoming 'you'



Be inspired. Every day

Our faculty members are hand-picked for their expertise in their chosen fields – and with a student to staff ratio of just 15:1 you'll have plenty of one-on-one time to soak up their knowledge.

The inspiration extends beyond the classroom, too. Each semester, we welcome leading figures from hospitality and related sectors to share their insights with our students. And if you're not with us on campus, you can tune in live to join the conversation.

Our previous speakers

Jean-Claude Biver CEO, Hublot

Katharine Pottinger Chief Hospitality Officer, Oasis

> Amir Segall VP International, HotelTonight

Radha Arora President, Rosewood Hotels and Les Roches alumnus

John Stauss Regional VP and General Manager, Four Seasons Hotels and Resorts

Panos Tzivanidis International Olympic Committee Associate Director - Hospitality, Events & Logistics

Leigh Bowman-Perks
Author of *Inspiring Women Leaders*and CEO, Clareo Potential

Kike Sarasola President, Room Mate Hotels

> Eric Favre Inventor & Founder, Nespresso

Taleb Rifai Secretary-General, United Nations World Tourism Organization

"Les Roches enlists the best in the industry to serve as full-time teachers and frequent lecturers."

•

Lama Matta Hospitality Consultant at Erga Group E-Hospitality, Dubai Class of 2012

Choose your path or carve your own

New technology and the rise of the sharing economy have ushered in a new era for hospitality and tourism.

For inquiring minds

It takes a certain type of personality to seize the opportunities on offer. This is a field for the brave and the curious – those who embrace new cultures and enjoy being challenged by different perspectives. These traits, combined with a Les Roches degree, will open doors to high-flying careers with the giants and disruptors of hospitality and tourism.

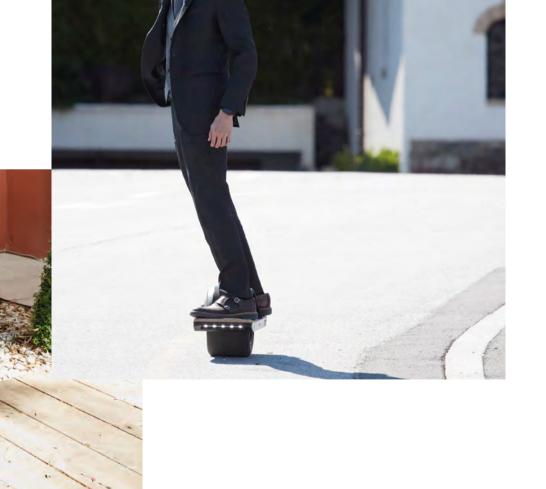
Our alumni work in:

Travel and tourism • Events

Marketing • Digital technology

Health & wellness • Retail

International finance • Media





"It's like Picasso said – learn the rules like a pro so you can break them like an artist... I share that drive for innovation with Les Roches."

•

Jose Fernandez Spain General Manager at La Granja Ibiza Class of 2009 Les Roches A world of opportunities 19

Learn from the best. Work for the best

The Les Roches name is known and trusted the world over. We're your unfair advantage in the job market.

Dare to disrupt

When studying with Les Roches, you quickly realize it's not just about where a degree in hospitality management can take you – it's about where you can take your hospitality education. That could be leading an international company, driving innovation for your favorite brand, or starting the next era-defining business.

Recruited by leading companies

The biggest brands in hospitality and beyond come to us when they need fresh talent. Around 200 of them visit our campuses every year – in person or virtually – to recruit students for internships and full-time roles.

See why companies recruit from Les Roches >

"We know that Les Roches has a very strict recruitment process; it is looking for the same qualities and skills that we, the business, are looking for as well."

•

Bruno Bassani
EMEA Global Customer Support Team Leader
Bloomberg

"We see the skill set that the

students from Les Roches

have is a very good match

for what we look for."

Tap into experience

To help you find your perfect role, you'll have access to expert career counselors – each responsible for different world regions. As well as guiding and supporting you, they'll set up interviews, help you prepare, and give you advice on your options.

Some of the brands that have recruited Les Roches students and alumni:

























Booking.com

wework

Bloomberg











"It's been really nice to meet Les Roches students. I think they are our future leaders, have a great entrepreneurial spirit, they are confident, they are thinking outside of the box, and they are really problem-solving."

Kerry Robins
Director of Talent Acquisition
Jumeirah Group

Carolina Korody Human Resources Manager Relais & Châteaux Les Roches Awards and accreditations 20

Where will Les Roches take you?

#lesrocheswayoflife



Facebook 7
LesRoches

Les Roches Crans-Montana Global Hospitality

Youtube A
Les Roches Crans-Montana
Switzerland

TikTok ↗ lesroches.edu



Facebook

✓
LesRochesMarbellaFanPage

Instagram **↗**@lesrochesspain

Twitter **7**@lesroches_en

LinkedIn ↗
Les Roches Marbella
Global Hospitality

Youtube

✓
Les Roches Marbella

TikTok ↗ lesroches.edu



Facebook →
LesRochesShanghai

LinkedIn A
Les Roches Jin Jiang
International Hotel
Management

Youtube **↗** Les Roches Shanghai

Wechat

lesrochesjinjiang



For more information, follow the QR code and speak with us on WeChat



lesroches.edu

lesroches.edu/apply

info@lesroches.edu info@lesroches.es info@lrjj.cn

Awards and accreditations



Accredited by the New England Commission of Higher Education (NECHE)



Affiliate member of the United Nations World Tourism Organization (UNWTO)



Member of Swiss Association of Student Organisations for Sustainability



Recognized by the Educational Collaborative for International Schools (ECIS)



Member of International Association supporting Hospitality and Tourism Education and Training (EURHODIP) (Les Roches Marbella)



Recognized as a degree-awarding institution by the education department of the Canton of Valais (Les Roches Crans-Montana)



Awarded the X Prize to Andalusian Excellence, granted by the Junta de Andalusia (Les Roches Marbella)



Accredited by the Shanghai Education Evaluation Association (SEEA) (Les Roches Jin Jiang, Shanghai)



Member of Swiss Learning



Member of Slow Food Switzerland



Member of the Council on Hotel Restaurant and Institutional Education (CHRIE) and EUROCHRIE (Europe)



Member of World Association for Hospitality and Tourism Education and Training (AMFORHT / WAHTT)



Member of International Hotel & Restaurant Association (IHRA)

